

**Marmot Library Network
Executive Board Meeting – Grand Junction, CO
August 15, 2016**

Present: Joseph Sanchez, Shelly Fratzke, and Jimmy Thomas. Lori Barnes, Kevin Williams, and Carol Smith by web. Also attending: Mary Vernon
Meeting called to order by Lori Barnes at 11:02 am.

Two questions were left open when the Board first reviewed the 2017 budget on June 24. Since then, both questions were answered well enough to finalize the 2017 budget:

Authority Control: Marmot will budget for the highest of three quotes (\$30k in 2017), however, there is no need to increase Marmot fees after all. User Services and the UCC will take their time to evaluate the bids in detail and select a vendor later this year.

Digital Archive: Revenue from members likely to participate as Cohort 2 next year will not count in the 2017 budget until Jimmy has letters of commitment. Meanwhile, the program will continue to be subsidized by other Marmot income for another year. Digital Archive revenue for 2017 is budgeted at \$70,500; and expenses at approximately \$147k.

Jimmy shared the draft letter to Directors re “Notice of Marmot Pricing 2017”. He said Price Updates #1, #2, #4, & #5 had not changed since the last Board meeting, and no comments had been received from Directors about those updates. He focused on Price Update #3, which was fine-tuned since June 24:

Price Update #3: Marmot Digital Archive

The 2017 model will be based on factors appropriate to the Digital Archive: storage and level of effort by Marmot staff. The 2018 model will be refined based on actual storage requirements for each member as of June 2017.

... and #6, which was completely changed:

Price Update #6: Authority Control Fee

The Marmot 2017 budget for annual authority control processing is increased from \$6,000 to \$30,000, however, there is no need to increase Marmot fees to cover this increase.

Motion: Joseph moved to accept the updated Marmot budget and pricing as presented (pdfs posted [here](#)). Kevin seconded the motion. It was approved unanimously.

New revenue in Discovery Partners Line: A new pricing letter was sent out to Discovery Partners. This budget allows Marmot to hire a new Journey Level Developer.

- Several Partners are ready to pay new pricing.
- Two Partners have contracts with fixed pricing for 3 years.
- Santa Fe sent Jimmy an order confirmation.

Action item: Lori will send Strategic Plan draft 3 to Jimmy to review her latest edits.

Meeting adjourned 11:30 am by Lori Barnes